

Robert ter Kuile

Senior Director Environmental Sustainability and Global Public Policy

PepsiCo (USA)



What comes to mind when thinking about PepsiCo?

















Global Beverages

Performance



More than \$65 billion revenue

Global Snacks

Brands



22 billion-dollar brands

Scale



>200 countries & territories

Global Nutrition

People

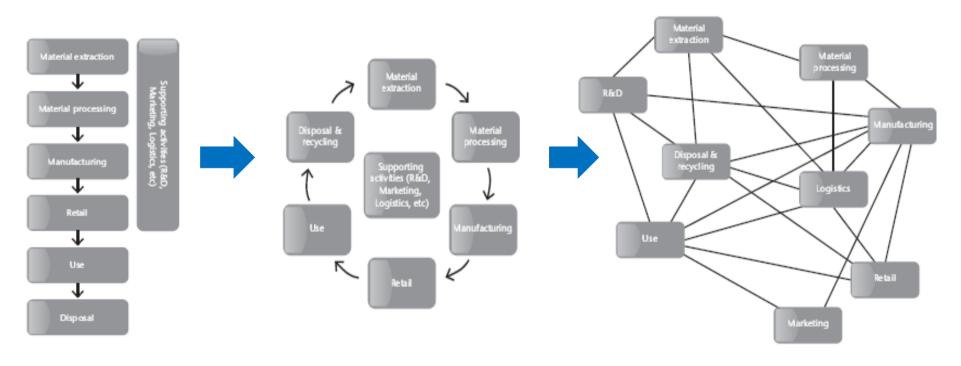


~265,000 employees

Performance with Purpose



The WBCSD Sustainable Consumption Value Net



Sustainable Consumption Begins in PepsiCo's



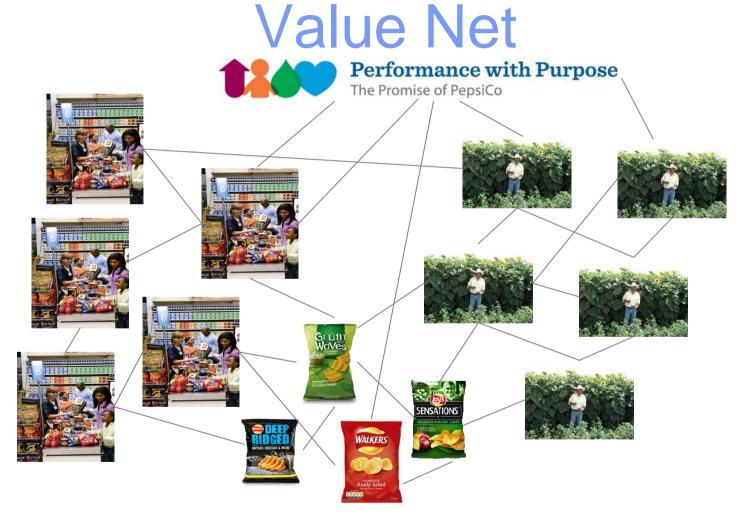




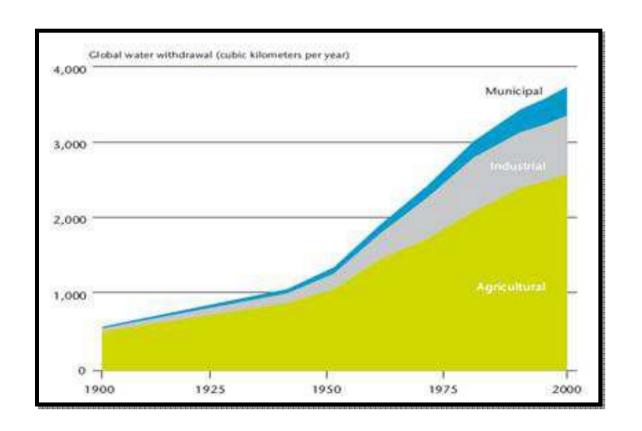




PepsiCo's supply chain decisions create market signals to build a

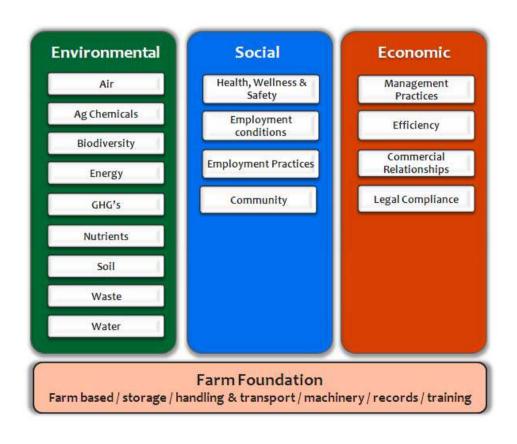






It takes approx. >30 times the water to "grow" 1000 kg of potato crisps vs. process them.

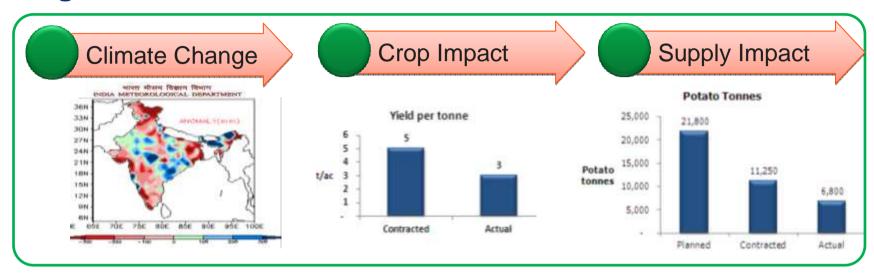
PepsiCo's Sustainable Farming Initiative is addressing water and other links



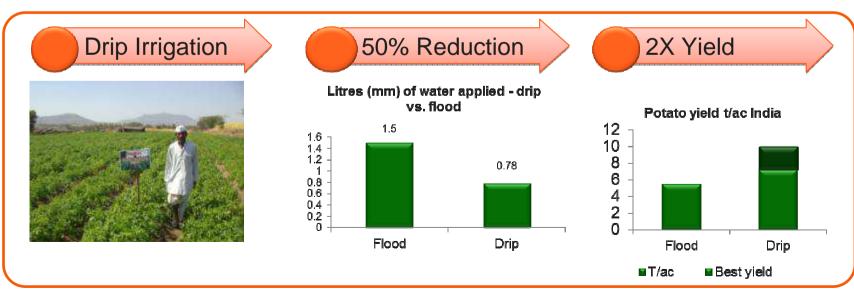


Focusing on the RIGHT LINKS can reduce VOLATILITY, while delivering PRODUCTIVITY and SECURITY in the SUPPLY CHAIN

MANAGING







PepsiCo Still has Questions



What is the Best Way to Value

Natural Capital?



wbcsd business ecosystems training









How do you Fully Integrate this Into the business?







Performance With Purpose